**Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Goal Sheet-----Unit Nine: Personality**

**Objectives:**

1. Describe the major purposes of personality theories. 2. Explain Sigmund Freud’s structural concepts of personality. 3. Describe Carl Jung’s theory of personality. 4. Describe Carl Roger’s view of human behavior. 5. Explain the main features of trait personality.

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|  | **Personality** |
| Personality |  |
| Psychoanalysis |  |
| Free Association |  |
| Ego |  |
| Unconscious |  |
| Id |  |
| Identification |  |  |
| Oedipus complex |  |
| Defense Mechanisms |  |
| Repression |  |
| Regression |  |
| Reaction Formation |  |
| Projection |  |
| Rationalization |  |
| Displacement |  |
| Projective test |  |
| Thematic Apperception Test (TAT) |  |
| Rorschach Inkblot |  |
| Alfred Adler |  |
| Karen Horney |  |
| Carl Jung |  |
| Carl Rogers |  |
| Unconditional Positive Regard |  |
| Self-Concept |  |
| Trait |  |
| Personality Inventory |  |
| MMPI |  |
| Social-cognitive perspective |  |
| Reciprocal Determinism |  |
| Personal control |  |
| External locus of control |  |
| Internal locus of control |  |
| Learned helplessness |  |
| Spotlight effect |  |
| Self Esteem |  |
| Self-serving Bias |  |
| Individualism |  |
| Collectivism |  |
| Terror Management Theory |  |
| Superego |  |

Essential Questions

1. According to Carl Rogers, how do conditions of worth influence your personality?
2. Why do you think people have different personalities? How would behaviorists explain the differences?
3. Explain how the id, ego, and superego work together in a person.
4. What is the difference between personal unconscious and collective unconscious: How does the unconscious affect our personalities?